



DELTA LAUNCH SERVICES, LLC

October 1, 2010

Dear valued customers and colleagues,

To help clarify the services provided by Delta Launch Services and their costs, we have restructured them slightly as noted on the attached rate schedule. While some rates were rounded-up for simplicity, others were rounded down; however, the rates for our everyday pilot boarding and debarkation remain the same.

Delta Launch Services offers a variety of efficient, cost-effective marine transportation services. We hope that you will seriously consider us for all of your transportation needs on the lower Mississippi River! For more information on our services, please contact Mike Ragas at 504-416-7044.

Delta Launch Services greatly appreciates your business!

A handwritten signature in black ink that reads "R. Craig Andrews". The signature is written in a cursive, flowing style.

Sincerely,

R. Craig Sanders
Administrator

Delta Launch Services, LLC

Rates

Effective October 01, 2010

<u>Description</u>	<u>Rate</u>
<i>Pilot embarkation or debarkation:</i>	
Venice – inbound or outbound	\$111.30
Southwest Pass entrance – inbound or outbound	\$420.00
Anywhere else along ABP pilot route	\$800.00
<i>Round-trip transportation:</i>	
Venice to Pilottown Anchorage	\$500.00
Venice to SWP Anchorage	\$1,500.00
Venice to any point between Pilottown and SWP entrance	\$800.00
Venice to Boothville Anchorage	\$450.00
(Service above Boothville Anchorage will be quoted at the time of service.)	
<i>Local Transportation (vicinity of Delta's dock):</i>	
Venice – Local Service (non-pilot)	\$400.00
<i>AIS Escorts:</i>	
Hourly Charge (plus initial Positioning Fee)	\$500.00
Positioning Fee – Venice	\$400.00
Positioning Fee – Pilottown	\$500.00
Positioning Fee – Anywhere along SWP	\$800.00
Positioning Fee – Southwest Pass Entrance	\$1,500.00
<i>Additional Services (charged in addition to the above transportation):</i>	
Standby Time (per hour)	\$250.00
Package Handling Fee (per pallet)	\$250.00
Forklift Service (per hour)	\$250.00
Deck Service (Diving) (per hour)	\$500.00

(All special services will be quoted at the time of the launch.)